



Expansion to China BioMattress

Aloha Richway Independent Sales Associates (ISA),

We have great news! After rigorous testing and approval by the Chinese authorities, we have been granted the CVC certification for the Biomat. No longer will there be lengthy delays by Chinese customs on the shipments to your customers. Our new CVC certification means the Biomat meets or exceeds Chinese standards of quality, safety, environment and performance.

Since 2013, the Biomat's popularity has grown exponentially within the Chinese market. We needed to make a few changes to meet the demands of the Chinese regulators. Now, **the Biomats shipped within China will be marketed as the Biomattress.** The CVC regulations required a maximum temperature of 140°F/60°C so the **Biomattress' temperature range will be 77°F / 25°C – 140°F / 60°C.**

We have also established a new service center in China. Our friendly staff located there are ready to help you with any questions you may have. R&L Co., Ltd. in South Korea may also assist you with any of your shipping inquiries to China. **Richway's selected shipping carrier in China, YTO Express,** has a known reputation in the country for timely deliveries and real-time shipment notifications. Our customers in China will be provided with the same superb service offered by UPS to our customers here in the United States.

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Unfortunately due to licensing requirements, **the following products can no longer be shipped to Mainland China: Biobelt, Alkal-Life Water Unit & Detoxi Salt.**

We are working to rectify the situation. In the meantime, please understand this and adjust your marketing materials accordingly. If there are any updates, we will notify you immediately.

We wish you a wonderful Chinese New Year and look forward to this prosperous new chapter with you.

Mahalo, Richway & Fuji Bio Inc.

Announcement 01/22/2016



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