



# **RICHWAY & FUJI BIO INC.**

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## **A THRILL OF HOPE SUCCESS IN RESIDUAL INCOME**

### **(1) Business Volume and Sales Volume Definition**

The **Sales Volume** refers to the price a customer pays for the product.

The **Business Volume** is an assigned value of a product for the purpose of calculating commissions and bonuses, as well as the requirement for leveling up to the next Achievement Level.

### **(2) Achievement Levels**

In the previous Compensation Plan, ISAs would need to fulfill a mix of requirements between minimum business centers, down-lines, or Business Volume. We made it simpler for everyone to understand how to level up, in which ISAs only need to focus on reaching a target Business Volume to move up.

- To be Partner ..... \$1,500 Personal Business Volume
- To be Gold Executive ..... \$3,000 Personal Business Volume after Partner
- To be Emerald Executive ..... \$6,000 Personal Business Volume after Gold
- To be Diamond Executive ..... \$6,000 Personal Business Volume after Emerald
- To be Royal Family ..... Directly Sponsor Four (4) Diamond Executives  
Earn \$14,400 in Binary Bonus within 12 weeks

### **(3) Achievement Levels – Commission**

We are increasing the amount of commission that ISAs get from sponsored sales.

- Independent ..... 10% in Commission
- Partner ..... 10% in Commission
- Gold Executive ..... 10% in Commission
- Emerald Executive ..... 10% in Commission
- Diamond Executive ..... 15% in Commission
- Royal Family ..... 20% in Commission

### **(4) Product Certificates**

Product Certificates play an important role in growing your business. Use Product Certificates to discount the price of your products. ISAs at all levels earn will earn 10% in Product Certificate.

- Three (3) or more Product Certificates are required to be used towards ordering Richway & Fuji Bio products.
- Product Certificate Orders can now be shipped to the address designated by the ISA.
- Product Certificates can be used to discount up to 70% off from the Sales Volume.
  - (CAP 30%) Minimum payment of 30% of the Sales Volume.
  - Remainder of the Sales Volume, plus Shipping & Handling must be paid.
- Product Certificates can be earned from Binary Bonuses, eligible Richway Products, and Challenges.

**(5) Ice Breaker Bonus**

The Ice Breaker Bonus will give new ISAs an incentive to get their feet wet. New ISAs that sign up after October 13<sup>th</sup>, 2019, can take advantage of our new Ice Breaker Bonus. Within the first 45 days after joining, ISAs will earn 20% in Commission and 20% in Product Certificates for all their sales.

- New ISAs ..... 20% Commission and Product Certificate for the first 45 days

**(6) Sponsor 2 Gold Bonus**

As an ISA, you are automatically eligible to get additional rewards with the Sponsor 2 Gold Bonus. Earn a \$1,000 PC when you sponsor two (2) Gold Level ISAs.

- Sponsor 2 Gold Executive ISAs ..... Receive \$1,000 PC

**(7) Achievement Level Bonus**

Earn a little extra every time you move up. ISAs receive a Product Certificate just for leveling up.

- Reaching Gold Level..... Receive a \$400 Product Certificate
- Reaching Emerald Level..... Receive a \$800 Product Certificate
- Reaching Diamond Level..... Receive a \$1,200 Product Certificate
- Reaching Royal Family Level ..... Receive a \$1,600 Product Certificate

**(8) Fast Success Bonus**

Fast Success is our new way of rewarding ISAs that work hard to fly up the ranks. After your first 30 days of signing up as an ISA, start earning additional cash bonuses and certificates depending on the level you reached.

You have ten (10) weeks to earn up to six (6) additional cash bonuses and certificates. Earn a bonus when you get a Binary Payout for that week.

Achievement Level after 30 days

- Gold Executive ISAs ..... Earn up to an additional \$2,100 in cash and \$2,100 in PCs
- Emerald Executive ISAs ..... Earn up to an additional \$4,000 in cash and \$4,000 in PCs
- Diamond Executive ISAs ..... Earn up to an additional \$6,000 in cash and \$6,000 in PCs

**(9) Binary Bonus**

Your Business Centers and Binary Payouts are one of the most important pillars to your financial security. Business Centers will now pay out a Binary Bonus and a Product Certificate of the same value.

- 6 : 6 ..... Business Center(s) pay out \$400 in Cash & \$400 PC
- 12 : 12 ..... Business Center(s) pay out \$800 in Cash & \$800 PC
- 18 : 18 ..... Business Center(s) pay out \$1,200 in Cash & \$1,200 PC

**(10) Binary Point Reset**

Business Centers will now reset back to zero points on each leg if the Business Center do not get a payout within 3 years.

**(11) Diamond Club**

Diamond Club is a program available to all Diamond Executive ISAs and Royal Family Members. We are adding even more challenges and bonuses so you can have opportunities to earn more.

- Diamond Club Members earn 20% in Product Certificates.
- Diamond Club Members can purchase each product at 50% off, up to once per year of active membership.
- Updated Diamond Club \$20,000 Special Bonus Challenge will now also reward PCs
- New challenges - M12 and M18 Bonus.

**(12) Diamond Club - M12 Bonus**

M12 Bonus is a new challenge available to Diamond Club Members. Receive 10% of all your directly sponsored downline's Binary Bonuses for that month, when you generate at least \$6,000 in Personal Business Volume within any calendar month.

- Generate \$6,000 in PBV ..... 10% of Directly Sponsored Downline's Binary Payout

**(13) Diamond Club – M18 Bonus**

The M18 Bonus is an additional special bonus for Royal Family Members that signed up for the Diamond Club. Earn 2% of all your downline's gross Business Volume for that month when you generate at least \$9,000 in Personal Business Volume within any calendar month.

- Generate \$9,000 in PBV ..... 2% of all Sponsored Downline's Business Volume

**(14) Royal Family – Royal Family \$20,000 Special Bonus Challenge**

When you reach the level of Royal Family within one (1) year of signing up as an ISA, you are eligible to sign up for the Royal Family \$20,000 Special Bonus Challenge. Have the chance to earn up to 12 additional cash bonuses and certificates when you receive a Binary Payout.

- Reach Royal Family Level within 1 year ..... Royal Family \$20,000 Special Bonus Challenge

**(15) Free Shipping Charge**

Customers and ISAs will no longer need to include Shipping & Handling charges for orders shipped to the Contiguous US, Canada, Taiwan and Korea.

- Orders shipped to Alaska and Puerto Rica will need to pay a Shipping & Handling fee.
- Orders shipped to China will be charged a VAT or customs tax.
- Orders shipped to Taiwan will need to be picked up from the Taiwan Airport.
- Expedited Shipping is only available for Contiguous US orders and will incur an additional charge.

See our Price Lists for more details.

Thank you for your dedication towards excellence and remember that you have our best support.  
Richway & Fuji Bio Inc. Sales Department